StayLinked

Product Training and Certification

YOU HAVE ALL THE ANSWERS

You're a StayLinked Reseller because you believe in investing in relationships and providing the best possible answer to your customers at all times. You want your customers to contact you first, to be the primary source of contact. Whether your technicians are on site or on the phone, you understand the importance that they speak with confidence about the products and services that you recommend.

We want to help you have all the answers and enable you to be that one-stop-shop for all of your customer needs.

WHY

Because the key focus to a successful business partnership is communication. Staying involved in the conversation builds a relationship. Those relationships provide the foundation for long term solutions that best fit your customers needs over time.

Top tier StayLinked resellers benefit from:

- ► The best discounts on product pricing
- ► Discounts on customer support renewals
- ► Provide product installation, optimization and training services
- ► Access to product referrals outside of your typical solution stack

Becoming StayLinked Certified enables your team to manage the conversation. Being part of the discussion allows your technical and sales team to represent your customers future. As a part of your service to your customers you can bring an understanding of the product features and implementation that directly benefits your customer. Then, as a business that's taking the first line calls, you deserve to be included in the annual support renewal.

CERTIFICATION COURSES AND CUSTOMIZED TRAINING

StayLinked is in a position to deliver the training and classes your team needs to take it to the next level. Courses are available online or by scheduling a visit to your offices. Technical training is available in multiple levels, with certification for three different tiers:

Value Added Reseller - Representatives have demonstrated expertise in standard configuration and implementation.

Solution Provider - Demonstrates expertise in typical solution stack diagnostics and advanced configuration.

System Engineer - The most technically advanced representative of the StayLinked solution and all of the most advanced features and diagnostics.

Please contact our sales team for course availablility, pricing and information.

ABOUT STAYLINKED

For over 20 years we have been delivering world-class solutions for mission-critical, host-based systems in the warehousing, manufacturing, transportation, and retail industries. It was our deep understanding of these host-based systems that led our team of technology experts to introduce a new paradigm in terminal emulation for mobile devices. The StayLinked team has earned our company a reputation for high-quality products that Just Work and a level of customer support that creates the highest level of customer loyalty.